

TBBJ LIST

Commercial real estate brokers ranked by local 2010 total volume

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Name Address Phone/fax	Total volume	Sales volume Lease volume	Largest lease (square foot) Tenant	Total square foot leased	Brokers Employees	Other services offered	Local senior executive Title Web site
Shades Inc. 4600 W. Hillsborough Blvd., #400, Tampa 33609 (813) 335-0000/(813) 335-7000	\$54 million	\$2 million \$53 million	42,055 Wells Fargo Insurance Services	882,353	8 8	Tenant representation, sales consulting, corporate services, lease administration, project management	Clay E. Bell SVP, branch manager claybell.com
Professional Commercial Real Estate 1715 W. Alafia Avenue, #400, Tampa 33607 (813) 334-8800/(813) 334-8800	\$44 million	\$44 million NA	NA NA	NA	26 26	Leasing, property management, title, development, investment services	Alan S. Gooding Owner alan@procreale.com
Wells & Associates Inc. 1715 W. Alafia Avenue, #400, Tampa 33607 (813) 334-8800/(813) 334-8800	\$28 million	\$28 million \$14 million	NA NA	NA	15 4	Asset management, consulting, manage- ment, tenant representation	Mark S. Wells President mark@wells.com
Merwin Management Co. 1801 W. Henderson Ave., #40, Dunwoody 33526 (813) 335-0000/(813) 335-0000	\$27 million	\$27 million \$10,000	1,000 Nation Manager Co.	14,000	8 4	Commercial mortgage banking and equity investment, joint ventures	S.J. Olson President solson.com

Vector Commercial Real Estate Services LLC 125 Fifth Ave. S., #201, St. Petersburg 33701 (727) 823-1230/(727) 823-4067	\$13 million	\$7 million \$6 million	15,705 Careerpath Training Corp.	109,757	5 5	Leasing, management, tenant representa- tion, acquisitions, REO, consulting and receiverships	Ned Willis President vectorrealty.com
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Commercial Real Estate 125 (727)	\$4 million \$13 million	25,000 Showtime Classic Cars	448,532	6 15	Commercial leasing and property manage- ment	Clayton W. Hill President ncrally.com	
Vector Commercial Real Estate Services LLC 125 Fifth Ave. S., #201, St. Petersburg 33701 (727) 823-1230/(727) 823-4067	\$13 million	\$7 million \$6 million	15,705 Careerpath Training Corp.	109,757	5 5	Leasing, management, tenant representa- tion, acquisitions, REO, consulting and receiverships	Ned Willis President vectorrealty.com
A.L. Commercial Inc. 5513 Eighth Ave. S., Tampa 33605 (813) 762-0900/(813) 762-0900	\$11 million	\$4 million \$65	30,000 Waste Integration	351,154	1 1	Sales, leasing, management for com- mercial property	Anthony Laffer President alcommercial.com
10001/Trade Services 10001/Commerce Road, #100, Clearwater 34622 (727) 324-8271/(727) 324-8272 (813) 742-0000/(813) 742-0000	\$10 million	\$0 million \$0 million	14,325 QA Workforce	286,710	5 17	Property management, accounting, re- ceivership, marketing, landlord and tenant representation	Lynne Mear President ralrealtyestate.com www.commercial.com
10001/Trade Services 10001/Commerce Road, #100, Clearwater 34622 (727) 324-8271/(727) 324-8272	\$10 million	\$0 million \$0 million	14,325 QA Workforce	286,710	5 17	Property management, accounting, re- ceivership, marketing, landlord and tenant representation	Lynne Mear President ralrealtyestate.com
Shawmut Group Real Estate Co. 14800 E. Henderson Ave., #100, Dunwoody 33526 (770) 409-4000/(800) 384-2000	\$10 million	\$0 million \$2 million	10,000 Business Pro- cess LLC	48,000	3 10	Sales, leasing, property management	Brian Andrus Broker, owner brian@andrusbrokers.com

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LIST NOTES: 1 = Local includes Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk and Sarasota counties. Grubb & Ellis/Commercial Florida, ranked No. 10 on last year's list, did not provide information for this list. NL = Not listed last year NR = Not reported. NA = Not applicable. Research by Charles Lewis (clewis@bizjournals.com)

UPCOMING LISTS: Florida cancer centers, Finan-
cial consulting firms, Busiest intersections